

**Municipality of Chatham-Kent**

**Infrastructure and Engineering Services**

**Engineering and Transportation Division**

**To:** Mayor and Members of Council

**From:** Mark McFadden, P.Eng.  
Manager, Infrastructure Services

**Date:** May 22, 2020

**Subject:** Tender Award: Contract T20-167, Bloomfield Business Park  
Phase II, Community of Raleigh

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**Recommendations**

It is recommended that:

1. The tender in the amount of \$2,399,950.00 including HST for the Bloomfield Business Park Phase II be awarded to Henry Heyink Construction Ltd.
2. The Mayor and Clerk be authorized to sign the necessary agreement.

**Background**

In 2002, Council approved the development of a municipally serviced industrial area / business park within the Highway 401 corridor. The Municipality of Chatham-Kent hired Dillon Consulting Limited to complete the overall design of the track of land to be designated as the Bloomfield Business Park. Construction began on the infrastructure required to service the business park in 2003. Construction of Phase 1 of the business park along Seventh Line and a portion of Prosperity Way was completed in 2005.

Future potential for development in the business park has initiated the need to construct Phase 2. Phase 2 of the business park will include the extension of Prosperity Way to Seventh Line West, and the extension of Seventh Line West to the existing wooded lot. This work shall include a new sanitary sewer, storm sewer, watermain, curbs and gutter, granular road base, asphalt surface and street lighting.

This project has been approved as part of the 2020 Capital budget. The engineering, contract administration and inspection on this project are being carried out by Dillon Consulting Limited.

## **Comments**

The sanitary sewer portion of this project consists of approximately 811 metres of 300mm to 600mm diameter PVC and concrete sewer pipe, 8 manholes and a total of 10 lateral service connections, all new infrastructure.

The storm sewer portion of this project consists of approximately 839 metres of 300mm to 750mm diameter PVC and concrete sewer pipe, 8 manholes, 17 catch basins, and 10 lateral service connections, all new infrastructure.

The watermain portion of the project consists of approximately 464 metres of 300mm diameter PVC pipe, 6 fire hydrants, and 10 water service connections, all new infrastructure.

Seventh Line will be upgraded to a typical rural road cross-section, with the fibre reinforced asphalt pavement being extended to the existing woodlot.

Prosperity Way will be extended to Seventh Line, with a typical urban road cross section, including curb and gutter, and fibre reinforced asphalt pavement.

Tenders were called and received by the Purchasing Officer on Thursday, May 21, 2020.

Nine (9) contractors submitted tenders for the project and bidding was an open competitive process.

The results are as follows:

Bidder	Location	Bid (including HST)
Henry Heyink Construction Ltd.	Chatham, ON	\$2,399,950.00
Clarke Construction Inc.	Blenheim, ON	\$2,438,540.00
Nevan Construction Inc.	Kingsville, ON	\$2,451,035.54
Coco Paving Inc.	Tecumseh, ON	\$2,562,727.00
Major Construction (2010) Ltd.	Windsor, ON	\$2,637,823.09*
J&J Lepera Infrastructures Inc.	Windsor, ON	\$2,808,050.00
D'Amore Construction (2000) Ltd.	Windsor, ON	\$2,812,487.51
All Seasons Excavating	Watford, ON	\$3,590,000.00
J-AAR Excavating Limited	London, ON	\$3,826,134.83

\*NOTE: A mathematical error was corrected and impacted the tender amount.

Dillon Consulting Limited has reviewed the tenders and found them to be complete in all respects, except for the bid submitted by Major Construction (2010) Ltd. which had a mathematical error which impacted the tender bid amount and is reflected in the above table.

It is the recommendation herein that the contract be awarded to Henry Heyink Construction Ltd. who submitted the lowest tender bid.

### **Areas of Strategic Focus and Critical Success Factors**

The recommendations in this report support the following areas of strategic focus:

- Economic Prosperity:**  
Chatham-Kent is an innovative and thriving community with a diversified economy
- A Healthy and Safe Community:** Chatham-Kent is a healthy and safe community with sustainable population growth
- People and Culture:**  
Chatham-Kent is recognized as a culturally vibrant, dynamic, and creative community
- Environmental Sustainability:**  
Chatham-Kent is a community that is environmentally sustainable and promotes stewardship of our natural resources

The recommendations in this report support the following critical success factors:

- Financial Sustainability:**  
The Corporation of the Municipality of Chatham-Kent is financially sustainable
- Open, Transparent and Effective Governance:**  
The Corporation of the Municipality of Chatham-Kent is open, transparent and effectively governed with efficient and bold, visionary leadership
- Has the potential to support all areas of strategic focus & critical success factors**
- Neutral issues (does not support negatively or positively)**

### **Consultation**

The Tenders were opened by the Purchasing Officer and reviewed by the Engineering and Transportation Division, Infrastructure and Engineering Services and by Dillon Consulting Limited.

### **Financial Implications**

Project fees associated with this contract will be funded as summarized in the following table:

Financial Implications  
T20-167 Bloomfield Business Park Phase II  
Project Costs

Recommended Tender (Including HST)	\$ 2,399,950.00
Less HST Rebate 11.24%	-\$ 238,720.69
<b>Total Current Project Costs</b>	<b>\$ 2,161,229.31</b>
<b>Project Funding – 2020 Capital Budget</b>	<b>\$ 2,161,229.31</b>

The low tender bid submitted by Henry Heyink Construction Ltd. was within the budget estimate.

Prepared by:

Reviewed by:

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Debbie Cooper, C.Tech  
Engineering Technologist,  
Infrastructure and Engineering Services

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Mark McFadden, P.Eng.  
Manager, Infrastructure Services  
Infrastructure and Engineering Services

Reviewed by:

Reviewed by:

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Chris Thibert, P.Eng.  
Director, Engineering and Transportation  
Infrastructure and Engineering Services

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Thomas Kelly, P.Eng., MBA  
General Manager  
Infrastructure and Engineering Services

Consulted and confirmed the content of the consultation section of the report by:

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Jennifer Scherle  
Purchasing Officer

Attachments: Appendix A – Consultant Recommendation Letter

(RTC:\Infrastructure & Engineering\I&ES\2020\4222 – Tender Award Contract T20-105  
(Hot-Mix & Fibre Reinforced Asphalt Resurfacing Program))

May 22, 2020

Municipality of Chatham-Kent  
315 King Street West  
Chatham, ON N7M 5K8

Attention: Ms. Debbie Cooper, C. Tech.  
Engineering Technologist

Bloomfield Business Park – Phase II  
Contract No. T20-167

Dear Ms. Cooper

We have reviewed the nine (9) tenders received for the above captioned project.

The bid results are as follows:

Contractor	Publicly Read Price (Includes HST & Contingency)	Actual Contract Price (Includes HST & Contingency)
Henry Heyink Construction Ltd.	\$2,399,650.00	\$2,399,650.00
Clarke Construction Inc.	\$2,438,540.00	\$2,438,540.00
Nevan Construction Inc.	\$2,451,035.54	\$2,451,035.54
Coco Paving Inc.	\$2,562,727.00	\$2,562,727.00
Major Construction 2010 Ltd.	\$2,650,973.96*	\$2,637,823.09
J&J Lepera infrastructure Inc.	\$2,808,050.00	\$2,808,050.00
D'Amore Construction (2000) Ltd.	\$2,812,487.51	\$2,812,487.51
All Season Excavating	\$3,590,000.00	\$3,590,000.00
J-AAR Excavating Limited	\$3,826,134.83	\$3,826,134.83

\*Mathematical errors noted

While reviewing the tender submissions, the following should be noted:

- Mathematical errors were noted by Major Construction 2010 Ltd. as shown above and highlighted in the attached detailed spreadsheet.

We are satisfied that Henry Heyink Construction Ltd. has the required equipment and labour expertise to undertake this project.

If you have any further questions or comments, please contact our office.

Yours sincerely,

DILLON CONSULTING LIMITED

Larry Oulds, CET, B.A.  
Project Manager

LRO:lld

Encl. Tender Comparison Spreadsheet

Our file: 19-2015



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Dillon Consulting  
Limited