

**Municipality Of Chatham-Kent  
Fire & Emergency Services**

**To:** Mayor and Members of Council  
**From:** Adam Walters, Assistant Chief  
**Date:** April 8, 2020  
**Subject:** Sole Source – Lifecycle Replacement Purchase of Hurst eDraulic Auto Extrication Equipment

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**Recommendations**

It is recommended that:

1. The purchase of Hurst eDraulic S700E2 Cutters, Hurst eDraulic SP 555E2 Spreaders and Hurst eDraulic R421E2 RAMs be sole sourced to Code 4 Fire & Rescue who are the authorized distributor for Hurst products at a total value of \$328,480.00 (includes HST).
2. The total of \$328,480.00 be funded from Fire and Emergency Services Equipment reserve 100.17920 - RES LIFEAMP FIRE EQUIPMENT account.

**Background**

The Procurement By-law #03-2016 was adopted by Council on January 11, 2016. The Procurement Section 125 – Sole Source states the following:

A direct award of Contract may be used to purchase Deliverables from Municipal funds with a value greater than \$100,000 with the prior approval of the Council if there is only one supplier that provides the product.

**Comments**

We recommend sole sourcing the lifecycle purchase of updated hydraulic auto extrication equipment to Code 4 Fire & Rescue.

Improvements in passenger safety have resulted in auto body designs that exceed our existing hydraulic extrication cutter capabilities. The department has standardized on Hurst Extrication equipment to ensure on-scene safety, tool compatibility and allow for standardized training across the department. Code 4 Rescue is the sole authorized dealer within Ontario to sell, service and repair Hurst auto extrication tools.

This purchase is part of a multi-year lifecycle replacement of the auto extrication equipment across all Chatham-Kent fire stations. The first year's deployment will focus on half of the 19 Chatham-Kent fire stations, specifically those stations who respond to the most calls for motor vehicle collisions (typically Hwy 401 Corridor) or where equipment is no longer repairable. This will allow us to redeploy and maintain equipment in the remaining stations until next year's replacements are purchased.

**Financial Implications**

The purchase of the new Hurst eDraulic Cutter and Spreader are being funded from the equipment reserve budget (100.17920 - RES LIFEAMP FIRE EQUIPMENT).

**Prepared by:**

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**Reviewed by:**

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**Reviewed by:**

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**Reviewed by:**

Gord Quentin  
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Attachment: Letter from CODE 4 Rescue

c. FS Financial Analyst 1 (via email group)

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