

Municipality Of Chatham-Kent

Community Development

Fire & Emergency Services

To: Mayor and Members of Council
From: Philip Thorburn, Assistant Chief
Date: August 13, 2018
Subject: Sole Source – Hurst eDraulic Cutters and Spreader

Recommendations

It is recommended that:

1. The purchase of four (4) Hurst eDraulic S700E2 Cutters be sole sourced to CODE 4 Rescue who are the authorized distributor (see attached letter) for Hurst products at a total value of \$67,709.60 (includes HST).
2. The purchase of one (1) Hurst eDraulic S700E2 Cutter and one (1) Hurst eDraulic SP 555E2 Spreader be sole sourced to CODE 4 Fire & Rescue who are the authorized distributor (see attached letter) for Hurst products at a total value of \$35,453.75 (includes HST).

Background

The Procurement By-law #03-2016 was adopted by Council on January 11, 2016. The Procurement Section 125 – Sole Source states the following:

A direct award of Contract may be used to purchase Deliverables from Municipal funds with a value greater than \$100,000 with the prior approval of the Council if there is only one supplier that provides the product.

Comments

We recommend sole sourcing the purchase of updated hydraulic auto extrication equipment to Code 4 Rescue.

Improvements in passenger safety have result in body designs that exceed our existing hydraulic extrication cutter capabilities. The department has standardized on Hurst Extrication equipment to ensure on-scene safety, tool compatibility and allow for standardized training across the department. Code 4 Rescue is the sole authorized dealer within Ontario to sell, service and repair Hurst auto extrication tools.

Areas of Strategic Focus and Critical Success Factors

The recommendations in this report support the following areas of strategic focus:

Economic Prosperity:

Chatham-Kent is an innovative and thriving community with a diversified economy

A Healthy and Safe Community:

Chatham-Kent is a healthy and safe community with sustainable population growth

People and Culture:

Chatham-Kent is recognized as a culturally vibrant, dynamic, and creative community

Environmental Sustainability:

Chatham-Kent is a community that is environmentally sustainable and promotes stewardship of our natural resources

The recommendations in this report support the following critical success factors:

Financial Sustainability:

The Corporation of the Municipality of Chatham-Kent is financially sustainable

Open, Transparent and Effective Governance:

The Corporation of the Municipality of Chatham-Kent is open, transparent and effectively governed with efficient and bold, visionary leadership

Has the potential to support all areas of strategic focus & critical success factors

Neutral issues (does not support negatively or positively)

Consultation

The purchasing office was consulted with regards to process of this sole source.

Financial Implications

The purchase of the new Hurst eDraulic Cutters are being funded from operating budget (14042-39006-GEN) and by an additional \$60,000 was approved in the 2018 Supplementary Budget.

The purchase of the new Hurst eDraulic Cutter and additional Spreader are being funded from operating budget (14042-39006-GEN) and by an additional \$16,500 donation from an anonymous donor in the community.

The total of goods are \$103,163.35 be funded from 14042-39006-GEN account.

Prepared by: 

Reviewed by:

Philip Thorburn
Assistant Chief

Bob Crawford
Chief, Fire Paramedic Services

Reviewed by:

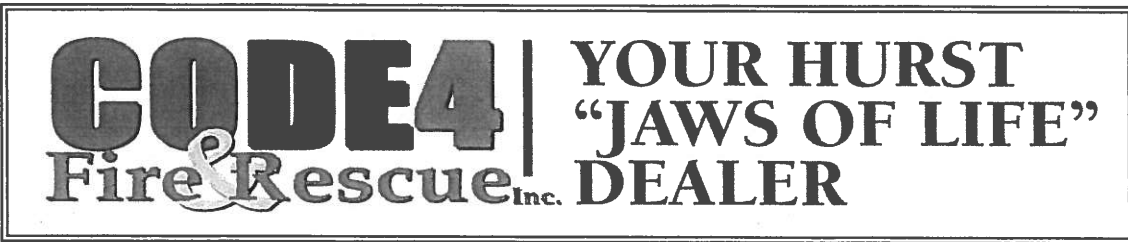
John Norton
General Manager
Community Development

Consulted and confirmed the content of the consultation section of the report by:

Jennifer Scherle, Purchasing Officer

Attachment(s): A: CODE 4 Rescue letter
B: Hurst eDraulic S700E2 Cutter and Hurst eDraulic SP 555E2 Spreader

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Chatham-Kent Fire & Emerg. Services

Attention: Phil Thorburn

May 25, 2018

Dear Phil:

Sole Source Letter

Code 4 Fire & Rescue has had the privilege of working with the Chatham-Kent Fire & Emergency Services for 34 years.

For 2018, this letter is to confirm that Code 4 Fire & Rescue Inc. is the Sole, Authorized Dealer within the province of Ontario to Sell, Service and Repair:

- **Hurst eDraulic Rescue Tools**
- **Rescue 42 Stabilization Struts**
- **Hurst Low Pressure Rescue Tools**
- **Hurst High Pressure Rescue Tools and**
- **Vetter Air Bags**

Phil, if you have any questions please email me back. Thank You!

Yours Truly,

Chris Christie
President



26 Oneida Street
Hagersville, On NOA 1H0

Proudly Serving Ontario Rescuers Since 1984

CODE4 | YOUR HURST
Fire & Rescue Inc. "JAWS OF LIFE"
DEALER

Chatham-Kent Fire Dept

Attention: Phil Thorburn, Assistant Chief

June 13, 2018

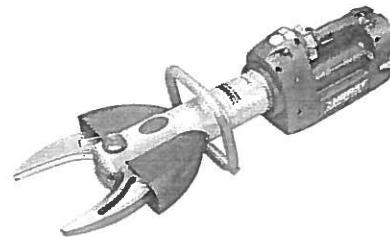
Dear Phil:

Thank you for your email! Please find pricing and information and pricing as follows below:

SP 555E2 (28.7") Spreader:



S 700E2 H.D. Cutter:



eDraulics Version 2.0:

<u>QTY</u>		<u>Regular</u>	<u>Special</u>
1	SP 555E2 Heavy Duty Spreader:	\$ 17,395	\$ 16,395
1	S 700E2 Heavy Duty Cutter:	\$ 15,980	\$ 14,980

Additional Item:

1	110V Adapter (Run all day off your generator):	995	895
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- Each Tool comes with 2 XLR (Extra Long Running) Batteries & Charger
- Delivery is included. HST is extra