

Municipality Of Chatham-Kent
Finance, Budget and Information Technology Services
Information Technology Services

To: Mayor and Members of Council
From: Helen McLaren, Director, Information Technology Services
Date: April 11, 2018
Subject: RTC 18-03 Bell Fiber Investment

Recommendation

It is recommended that:

1. The hiring of two dedicated full time contract resources (FTE) to support the implementation of Bell Fiber to the Home (FTTH) project initiatives be approved at a net \$0 cost to the Municipality.

Background

Bell Canada approached the Municipality of Chatham-Kent last year with a proposal to invest implementing fiber optic cable in the City of Chatham based on Bell's market analysis and return on investment.

As part of this investment, the following operational agreements were signed:

- 1) Memorandum of Understanding between Bell Canada and the Municipality of Chatham-Kent regarding the Bell Fiber to the Home (FTTH) project signed by the Director, Public Works as per the subject of the terms and conditions acceptable to the Chief Legal Officer.
- 2) Municipal Access Agreement between Bell Canada and the Municipality of Chatham-Kent regarding the Bell Fiber to the Home (FTTH) project signed by the Director, Public Works as per the subject of the terms and conditions acceptable to the Chief Legal Officer.

Bell Canada will pay for the resources dedicated to Bell's Fiber to the Home project that the Municipality needs to hire to assist with the project timelines and implementation. Initially, the project will begin with two full time contract staff.

Comments

Fibre optics is the fastest and most reliable form of internet connection available currently. Fiber is a solution that is scalable to meet today's needs and to meet

increasing future demands. Bell's fibre-optic network project will benefit both Chatham residents and businesses, in designated service areas, who will be able to take advantage of the increased reliability and speed of fibre internet.

Areas of Strategic Focus and Critical Success Factors

The recommendation in this report supports the following areas of strategic focus:

- Economic Prosperity:
Chatham-Kent is an innovative and thriving community with a diversified economy
- A Healthy and Safe Community:
Chatham-Kent is a healthy and safe community with sustainable population growth
- People and Culture:
Chatham-Kent is recognized as a culturally vibrant, dynamic, and creative community
- Environmental Sustainability:
Chatham-Kent is a community that is environmentally sustainable and promotes stewardship of our natural resources

The recommendation in this report supports the following critical success factors:

- Financial Sustainability:
The Corporation of the Municipality of Chatham-Kent is financially sustainable
- Open, Transparent and Effective Governance:
The Corporation of the Municipality of Chatham-Kent is open, transparent and effectively governed with efficient and bold, visionary leadership
- Has the potential to support all areas of strategic focus & critical success factors
- Neutral issues (does not support negatively or positively)

Consultation

The Manager, Legal Services, Director, Public Works, Director, Information Technology Services, and the Chief Financial Officer were consulted on this report and have reviewed the terms of the agreements.

The following municipal departments were engaged throughout the process:

- Infrastructure and Engineering Services
- Community Development Services
- Finance, Budget and Information Technology Services
- Chief Administration Office

Financial Implications

There are no financial implications resulting from the recommendation.

Prepared by:

Reviewed by:

Helen McLaren, CMM III
Director
Information Technology Services

Mike Turner, CPA, CMA
Chief Financial Officer, Treasurer
Finance, Budget, IT Services

Consulted and confirmed the content of the consultation section of the report by:

Dave Taylor
Manager, Legal Services

Miguel Pelletier
Director, Public Works

Attachments: none

C: Purchasing Officer, Financial Services
Legal Officer, Legislative Services

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